

SIDNEY O. JONES, BROKER-OWNER
OSCO COMMERCIAL REAL ESTATE, INC.

565 Edgewood Avenue South, Suite 2A, Jacksonville, FL 32205

Phone: (904) 993-7964; Email: sid@oscocommercial.com

www.oscocommercial.com

EXPERIENCE

July 2015-Present

OSCO Commercial Real Estate, Inc.

- Owner and Broker of Record
- Investment, Multifamily and Commercial Sales
- Management and Leasing of Commercial Grade Properties
- Financial Analysis and Modeling
- Feasibility Analysis: Multifamily, Industrial, Retail and Office
- Designed and implemented Company Website

November 2009 -
June 2015

Killashee Investments, LLC

Licensed Real Estate Brokerage

- Business and Client Development
- Multifamily and Investment Sales
- Site Selection and Lease Analysis
- Property Management and Billing
- Associate Training and Mentoring
- Business Plan Development

January 2008 -
November 2009

Guardian Commercial Real Estate

Licensed Real Estate Brokerage

Director

- Investment & Office Sales and Leasing
- Business and Client Development
- Multifamily Division Head

June 2006-
January 2008

Advantis Real Estate Services (sic: July 2009)

Licensed Real Estate Brokerage

- Investment Sales and Leasing
- Business and Client Development
- Initiated Multifamily Division Jacksonville, Florida Division

June 2005 -
May 2006

Martyn Commercial Real Estate

Licensed Real Estate Brokerage

Managing Director

- Commercial Real Estate Brokerage
- Property Management Division
- Construction Management Division
- Created and oversaw completely all systems, operations and divisions: Sales, Leasing, Management, billing, Client Interface, Business Development, Site Selection and software selection

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EXPERIENCE

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| February 2001-
June 2005 | Coldwell Banker Commercial-NWR
Licensed Real Estate Broker
Vice President, Office and Investment Divisions | Jacksonville, FL |
| January 1994 -
January 2001 | NAI-H. S. Turner, Inc.
Licensed Real Estate Broker
<i>Senior Associate</i> <ul style="list-style-type: none">• Sold Investment-grade properties: Multifamily, Hotel and Lease-hold• Leased Office and Industrial space• Site selection, Tenant/Buyer representation and lease analysis | Jacksonville, FL |
| May 1991 -
January 1994 | CB Commercial Real Estate Group, Inc.
Licensed Real Estate Broker
<i>Research Analyst</i> <ul style="list-style-type: none">• Researched developers, buyers and sellers for multi-family projects• Compiled market information for sales packages• Examination of investment grade properties and foreclosures | Jacksonville, FL |

EDUCATION

University of Florida Bachelor of Science, May 1990 College of Business Administration Major: Finance, focus on International Additional courses: Sciences and Journalism	Gainesville, FL
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HONORS/ACTIVITIES

BOARD OF DIRECTORS, Greater Jacksonville USO
ADVISORY BOARD, Operation Home Front
CCIM North Florida Chapter: Executive Board
CCIM Designation, 1996
Executive Board Commercial Investment Division: NEFAR
First Coast Real Estate Conference, Vice Chairman
Court Appointed Receiver: Foreclosure properties Barnett Bank
Scholarship Award Winner, Riley Kirby Company
The Florida Alligator, Writer
Intramural Athletics: Football, Basketball, Tennis
Health: Excellent

References available upon request